

# JASON PETERSON

PGA GOLF  
PROFESSIONAL

95 COUNTRY CLUB ROAD  
NEW CANAAN, CT 06840

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## OBJECTIVE

To become the Head Golf Professional at a first rate facility in order to provide the membership the finest quality golf operation possible. Through hard work, attention to detail, and superior commitment to service, I will provide an environment all members and guests will enjoy.

## QUALIFICATIONS

- Extensive experience in providing outstanding service to many high-end and well-respected clubs in the New York Metropolitan area, as well as a wide network of strong relationships with other outstanding Golf Professionals.
- Certified by the PGA in Golf Operations, joining top 3% of PGA professionals to receive this honor.
- A long history of enthusiastic Junior Golf Coaching, this includes the recent revitalization of the program at The Country Club of New Canaan.
- Skilled in motivating and mentoring staff members, providing the support and leadership needed for the organization to excel.
- Forward-thinking golf instruction that has netted positive results for students, highlighted by several students winning tournaments while under my guidance.
- Excellent operational and managerial skills related to organizing and running tournaments and events, including experience with 4 PGA Tour Events.
- Strong abilities related to business management of the Golf Shop, including buying, budgeting, inventory tracking, scheduling and staffing. As well as advanced knowledge of Microsoft Excel and Word, GHIN Handicap program, Event Man, and various point of sale systems.
- Added experience in running a club's entire golf operations as the interim Head Professional while at Silver Spring Country Club.

## EDUCATION

State University of New York at New Paltz  
Bachelors in Business Management

1994-1999

### *Professional Status*

PGA Member elected March 2005

PGA Certified in Golf Operations – March 2014

Titleist Performance Institute Certified  
(Level 2 in Golf Coaching, Junior Golf, & Golf Instruction)

BioSwing Dynamics Certified Instructor

US Kids Golf Certified Instructor

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## PROFESSIONAL EXPERIENCE

THE COUNTRY CLUB OF NEW CANAAN  
1ST ASSISTANT GOLF PROFESSIONAL

NEW CANAAN, CT  
SPRING 2009—PRESENT

*Founded in 1893 this Willie Park Jr. design is home to 375 golf members and approximately 500 members in total. They play nearly 12,000 rounds per year. There is an active junior program that has recently sent 3 young men to play NCAA Division 1 golf. The club has a rich sense of tradition that is well balanced with up to date technologies.*

- Responsible for all daily operations in the Head Professional's absence.
- Golf Instruction through private lessons, ladies' clinics, and golf schools. Lesson participation has increased every season since 2009.
- Restructured the entire Junior Golf Program in 2013. New program has met with great support and satisfaction from the membership. Participation has increased over 400% in some areas.
- Assist Head Professional in management of a golf staff of 20 people, which includes scheduling and training.
- Assist and supervise all aspects of a tournament program of over 60 events
- Play golf with the members on a regular basis.
- Responsible for the set up of a new golf shop's inventory processes, special ordering, and member billing. The golf shop's gross revenue is over \$350,000.
- Attend and participate in Golf Committee meetings.

THE MILL RIVER CLUB  
1ST ASSISTANT GOLF PROFESSIONAL

OYSTER BAY, NY  
SPRING 2006—FALL 2008

*Established in 1963 the Mill River Club was a pioneer in religious integration in the country club world. The charter of the club called for an equal balance between Jewish and Gentile faiths at a time when most clubs were either one or the other. The 325 members play an average of 15,000 rounds. Mill River boasts one of the best practice facilities on the North Shore of Long Island.*

- Responsible for all daily operations in the Head Professional's absence. The Head Professional had an extensive tournament schedule so this became an active part of my role with this club.
- Golf Instruction through clinics, schools, and the junior golf program.
- Charged with all aspects of Ladies Golf, including holding a seat on the golf committee and being actively involved in all meetings.
- Working with the Golf Chairman, developed a new handbook to consolidate all important information regarding the golf operation.

LAUREL LINKS COUNTRY CLUB  
1ST ASSISTANT GOLF PROFESSIONAL

LAUREL, NY  
SPRING 2005—FALL 2005

*Opening in 2002 the golf course was quickly recognized as one of the more challenging tracks on the east end of Long Island. A Kelly Blake Moran design that has played host to a US Open local qualifier as well as many Metropolitan Section events. It is an active club that prides itself on its superior service and facilities.*

- Responsible for all daily operations in the Head Professional's absence.



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- Undertook the opportunity to further develop the teaching program at the club.
- The lesson program grew by 45% under my tenure.

SILVER SPRING COUNTRY CLUB  
1ST ASSISTANT/INTERIM MANAGING PROFESSIONAL

RIDGEFIELD, CT  
SPRING 2003—FALL 2004

*The quintessential "club in the country"; this club was founded in 1930 and while it has an active membership the club still does not use tee times. The junior golf program is active as this is a very family oriented club. A Robert White designed golf course that will test even the most skilled golfer.*

- During the time the Head Professional was incapacitated due to illness, I assumed responsibility for the entire golf operation
- Charged with all aspects of a Junior Golf Program for 140 juniors.
- Provided key decisions for management of 120 men's and ladies tournaments each year.
- Responsible for the scheduling, supervision and recruiting of twelve members of the golf staff
- Off-Season Golf Schools: In February of 2004 I took members to Portugal for a week long golf school. Again in December of 2004 I took members to Palm Springs for another golf school.

WESTCHESTER COUNTRY CLUB  
ASSISTANT GOLF PROFESSIONAL

RYE, NY  
1999—2002



*Established in 1922 the intent was to create a sportsman's paradise and the club has certainly held true to the founding goals. Boasting two 18 hole golf courses and a 9 hole par three course. The West course designed by Walter Travis has been home to a PGA Tour Event since the early 1960s. An ample driving range and short game are round out the golf facilities. The 950 member families play an average of 40,000 rounds between the two courses. Westchester CC has a rich history and continues to be a leader in the golf world.*

- Charged with running the entire junior clinic program for the 2002 season. This responsibility included scheduling, administration, and developing a teaching guide. We ran 26 clinics that had over 200 participants.
- Coordinated eight of the largest Men's events (all over 150 players), wrote the tournament procedures and have been involved in all aspects of the tournament operations.
- Golf Shop Duties that included inventory control, return procedures, member account problems, staff training, creating and amending policies and procedures (including the mission statement), merchandising, tee times and keeping record of the shop's demo program.
- Extra responsibility of managing Accounts Payable. This included all phases of the accounts from invoice management to check writing.
- Assisted with the organization and running of a golf school in Spain for 13 of our members.

DUTCHESS GOLF AND COUNTRY CLUB  
2ND ASSISTANT PROFESSIONAL

POUGHKEEPSIE, NY  
1998-1999



NEW PALTZ GOLF COURSE  
ASSISTANT PROFESSIONAL

NEW PALTZ, NY  
1997 SEASON



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## TOURNAMENT EXPERIENCE

69	10th, New York State Open Qualifier at Island Hills CC	June 2013
70-70	Tied for 16th Metropolitan Assistant's Championship	September 2012
74-69	Tied for 24th Metropolitan Professional Championship	August 2011
70-74	Tied 24th Assistant's Championship Bethpage Red	September 2009
74	Tied for 16th Assistant's Tour Championship	September 2008
71	Tied for 5th Assistant's Tour at Muttontown CC	September 2008
72	Metropolitan Open Qualifier at Garden City CC	July 2008
70	Tied for 8th Assistant's tour at Sunningdale CC	July 2006
69-76	Tied for 10th Assistant's Championship Bethpage Red	September 2004
75	US Open Qualifier @ Greenwich Country Club	May 2003
74	Tied for 9th New Canaan Country Club	October 2002
75	Tied for 10th Rockland Country Club	October 2002

-- Currently member of Assistant's Tournament Committee